

# SUCCESS STORY

## Greisen Aerospace

Maine Manufacturing Extension Partnership

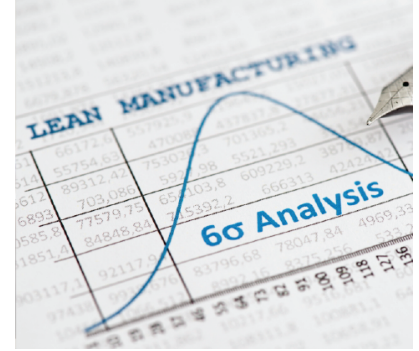
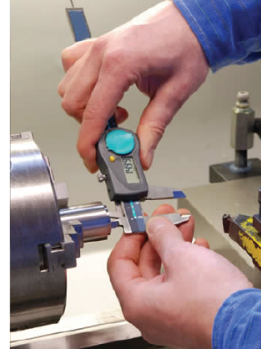
*“Being AS9100 registered is a necessity for working in the Aerospace industry, and Maine MEP’s support has been invaluable for moving our company forward.” Mr. Daniel Greisen, President*

### Registration Positions New Aerospace Company

**ABOUT.** Greisen Aerospace exemplifies the resolve of a one-man design engineering company willing to support major aerospace original equipment manufacturers (OEMs). Greisen Aerospace was established in 2014 when the founder set up a company geared toward supporting OEMs with satellite ground support equipment. It is based in Portland, Maine, and has one employee.

**THE CHALLENGE.** In order to provide products to major aerospace OEMs, Greisen Aerospace needed to become certified to the AS9100 quality management standard. Greisen was introduced to the Maine Manufacturing Extension Partnership (Maine MEP), a NIST MEP affiliate, through its DECD/MRRA partner. The company was also considering moving into the proposed office/manufacturing facilities at TechPlace at Brunswick Landing. Greisen’s founder met with Maine MEP to discuss the company’s training needs. This work was partially funded by a TechStart grant from the Maine Technology Institute.

**MEP’S ROLE.** A Maine MEP quality systems professional worked one-on-one with the president in the creation of AS9100 quality management system (QMS) processes and support documentation. Over the course of three months, Maine MEP helped Greisen to develop, review, and implement the new QMS in preparation for its first internal audit. Maine MEP brought in a third party AS9100 resource to perform the internal audit in an effort to bring a fresh set of eyes to assess compliance and improvement opportunities. The internal audit positioned Greisen Aerospace for its AS9100C registration audits. Greisen successfully implemented an AS9100C QMS and passed its registrar’s Stage 1 AS9100 audit.



## RESULTS



Achieved registration to launch new company



Cost avoidance of **\$9,000**

## NEXT STEPS



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